

"The 2 Most Important Pages On Your Website (And How To Tweak Them To 3x-4x Your Leads)"

LeadPages^m Presents



What This Presentation Will Do For You

- rate.
- tool.

• During the next little bit of time that we have together ... I'm going to share with you the 2 pages to focus on that will give you an immediate boost in email opt-in

• Not only will you learn the 2 pages you need to focus on, but you'll know how to put them together to turn your website into a powerful evergreen lead generation





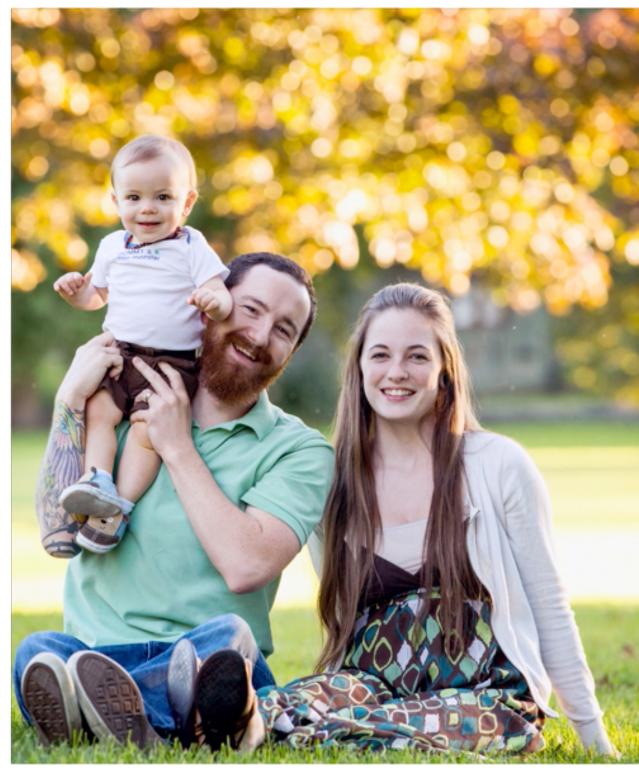
• There's no informational tease.... it's not like I've got a book of secrets to sell you and I'm going to tell you some of them (but not all of them) so that you buy my book. I'm going to give you and tell you everything I can during this time.

Also...



About Me (Tim Paige)

• Husband of Sarah, father of Owen (1 year old, best kid ever!) Conversion Educator at LeadPages Host of ConversionCast

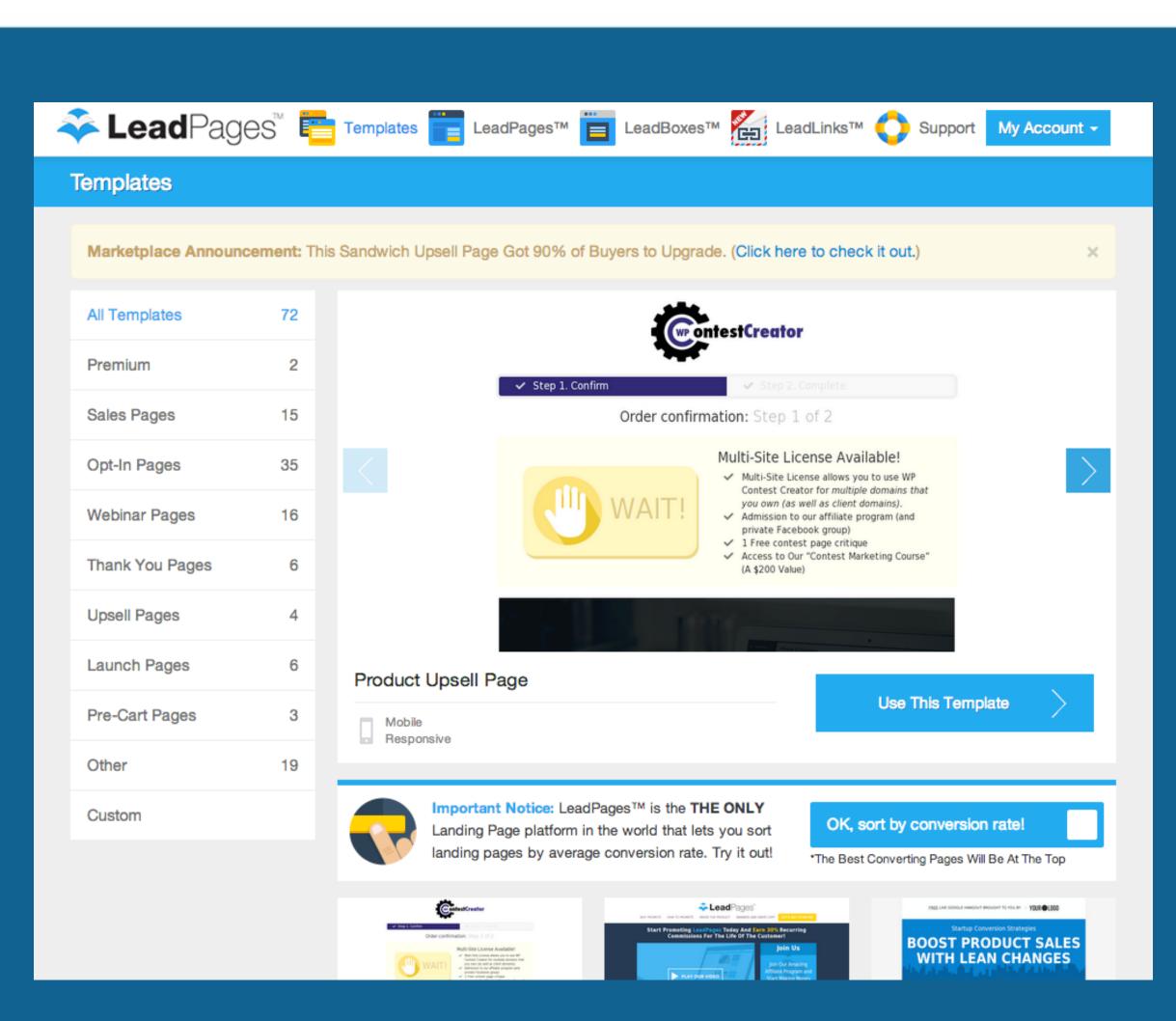


More importantly...



About LeadPages

- Software that takes what's been tested and proven in marketing and just does it for you.
- Generates over 4 Million leads per month.
- Over 25,000 customers.
- Multiple split tests happening at all times.
- The information on this webinar is based on over a BILLION points of data.



Introducing: The LeadPages[™] System 3.0

the effects come from 20% of the causes.

• We believe that's not quite right. It's more like 95/5.

- You may have heard of the Pareto Principle 80/20 rule. 80% of
- We're going to focus on the 5%, so you can get back your time.





The Resource Guide Landing Page

Page 1:





"Free Report Reveals . . . The 5 (Dirt Cheap) Tools I Use To Create All My Videos (Including My \$80 HD Video Camera)"

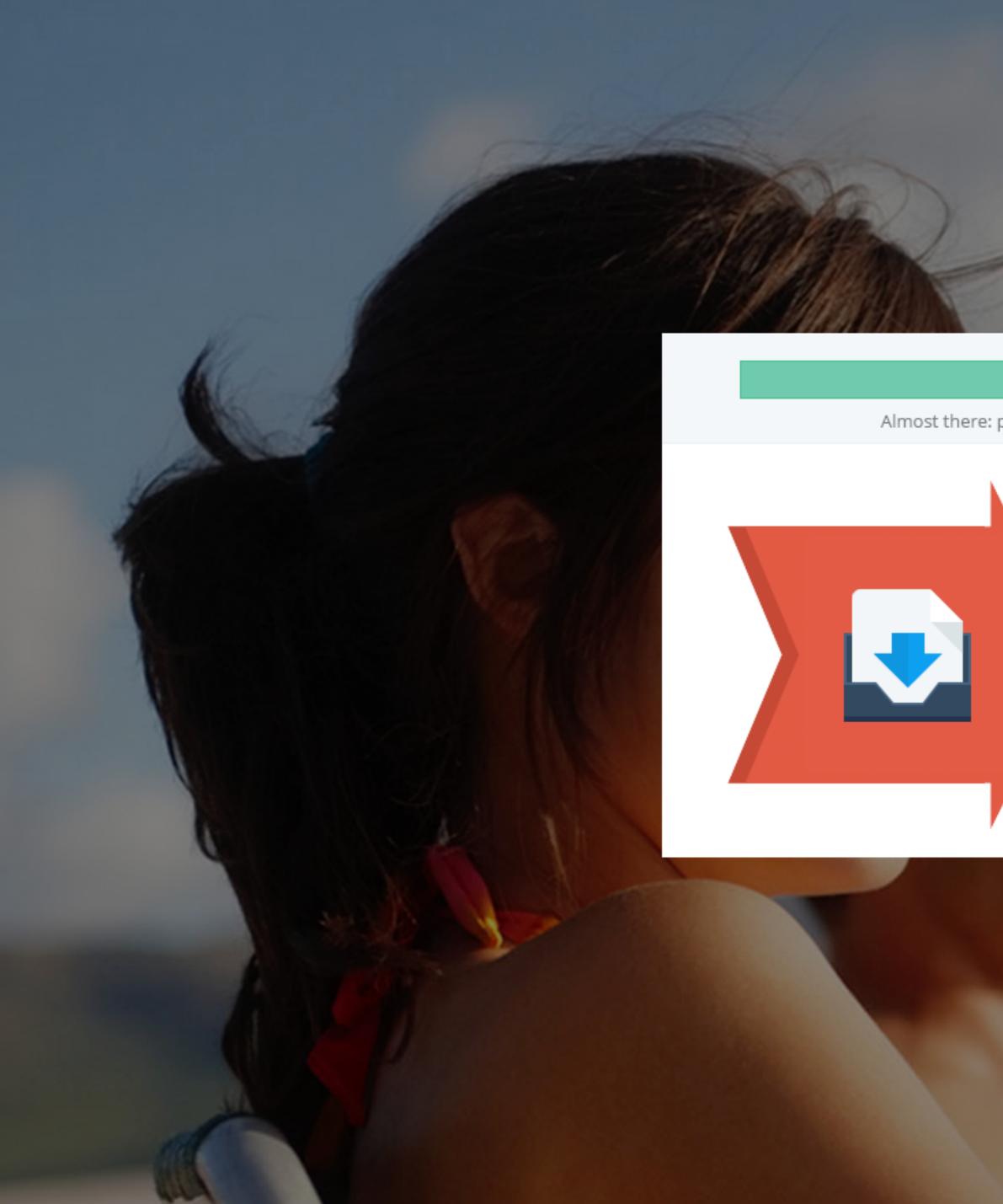
Enter your email address to get this free report

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"Free Report Reveals . . . The 5 (Dirt Cheap) Tools I Use To Create All My Videos (Including My \$80

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THE ULTIMATE DIY VIDEO STUDIO SETUP

ITEM #1



ITEM #2



ITEM #3



ITEM #4



Logitech HD Pro Webcam C920, 1080p Widescreen Video Calling and Recording (960-000764)

I get better video quality with this than with my \$2.5K digital SLR. It costs less than \$100, and it's a webcam that you can mount to a tripod. Click here for more info.

Audio Technica AT2020 Side Address Cardiod **Condensor Studio Mic**

This is, hands down, the highest quality microphone for the price. I use it in almost every single video on MarketingShow.com and LeadPlayer.com. Click here for more info.

ScreenFlow

I do ALL my video editing and screen recording with ScreenFlow. It is the ONLY tool I use to record and edit video. In addition, it records video straight from my video camera (see #1, above). Unfortunately, it only works on the MAC. If you use a PC, I'd suggest using Camtasia Studio. Click here for more info.

The LeadPlayer Audience-Building Video Player

I'm incredibly biased (my team developed this video player), but I believe that LeadPlayer™ is, hands down, the easiest way to attract an audience, build a list, and generate revenue with video.

Why This Is The Best-Performing Landing Page We've Ever Used

 It doesn't require someone to process too much information (like a 3 minute video or a page of copy) in order to make a decision

• Everyone wants to know the tools that you're using



TRANSWCRLD SNOWBOARDING GEARCUE DE 2010

190 Bindings



STORE THE STORE

200

600 Boards

Goggles

Helmets

Gloves Outerwear

and more ...

Reverse Camber Explained, page 54

(All new section with 140 models inside)





130 KILLER DEALS! (FOR UNDER \$100) SUMMER 2011 ER'S GUIDE

HOW TO BUY SMARTER Waterproof

Waterproof Cameras

GPS

Watches

Barefoot Running Shoes

All-Terrain Mountain Bikes

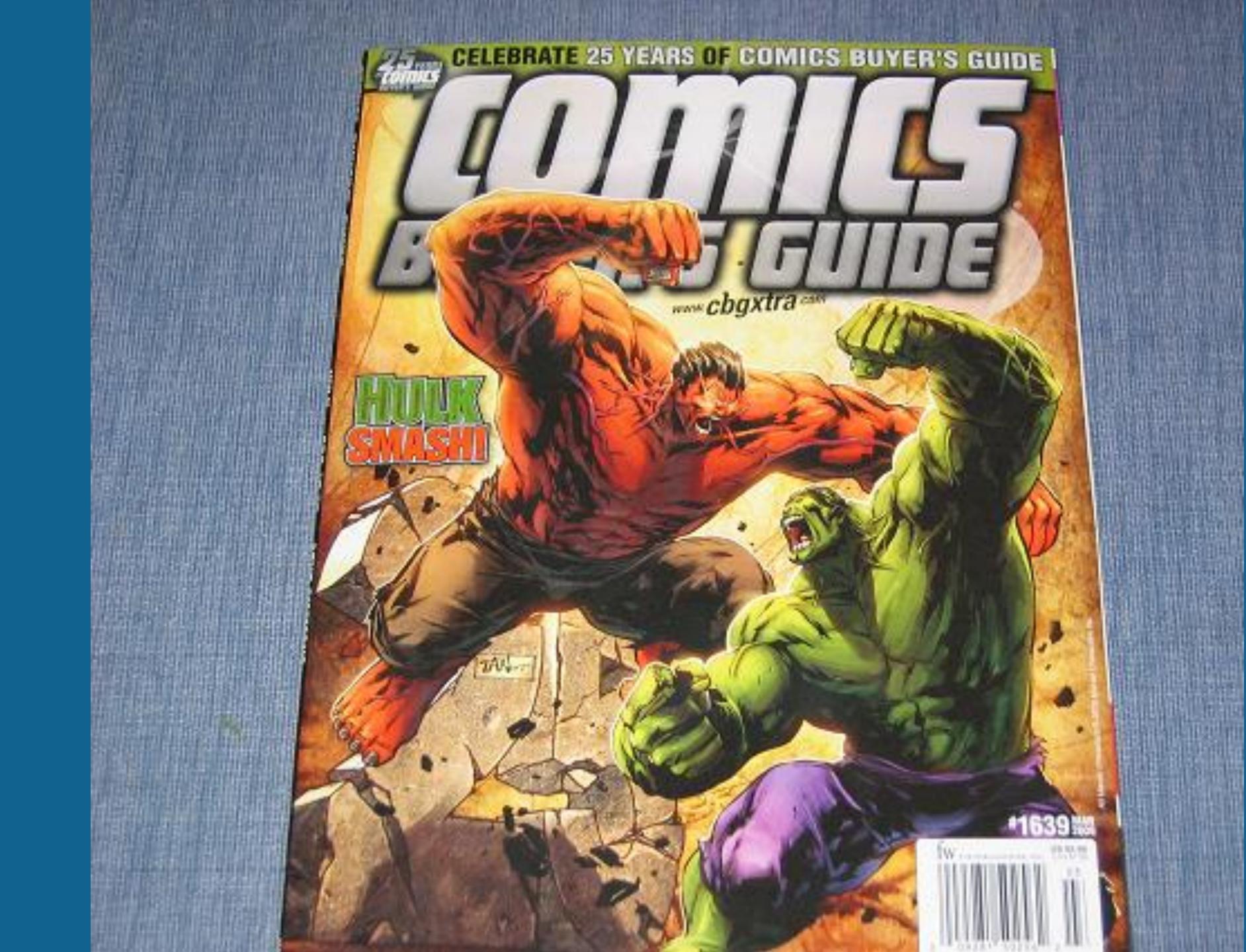
Ultralight Jackets

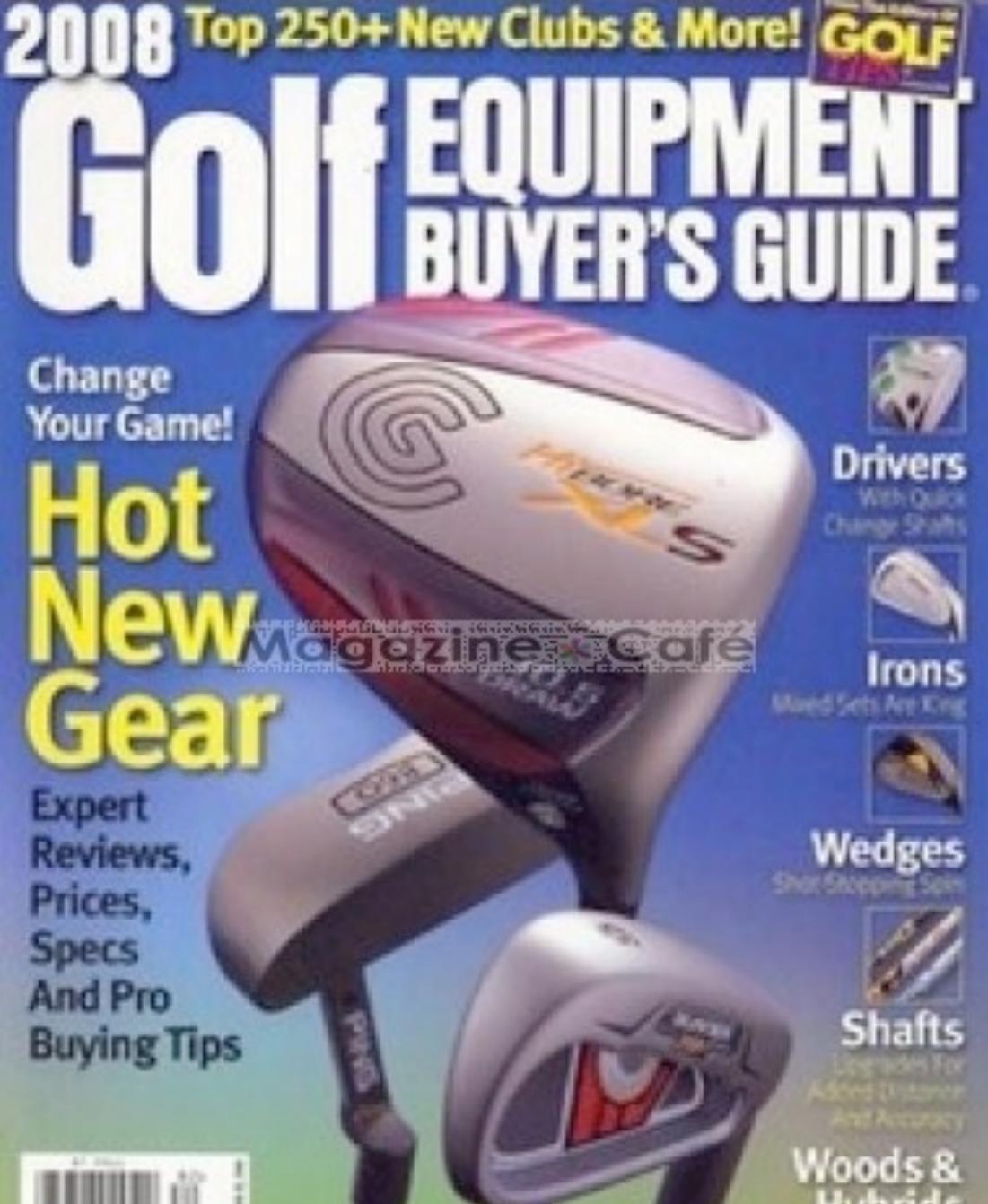
High-Def Sunglasses

Go-Anywhere Daypacks

Family-Friendly Kayaks

> The Only Survival Kit You Need (page 62)

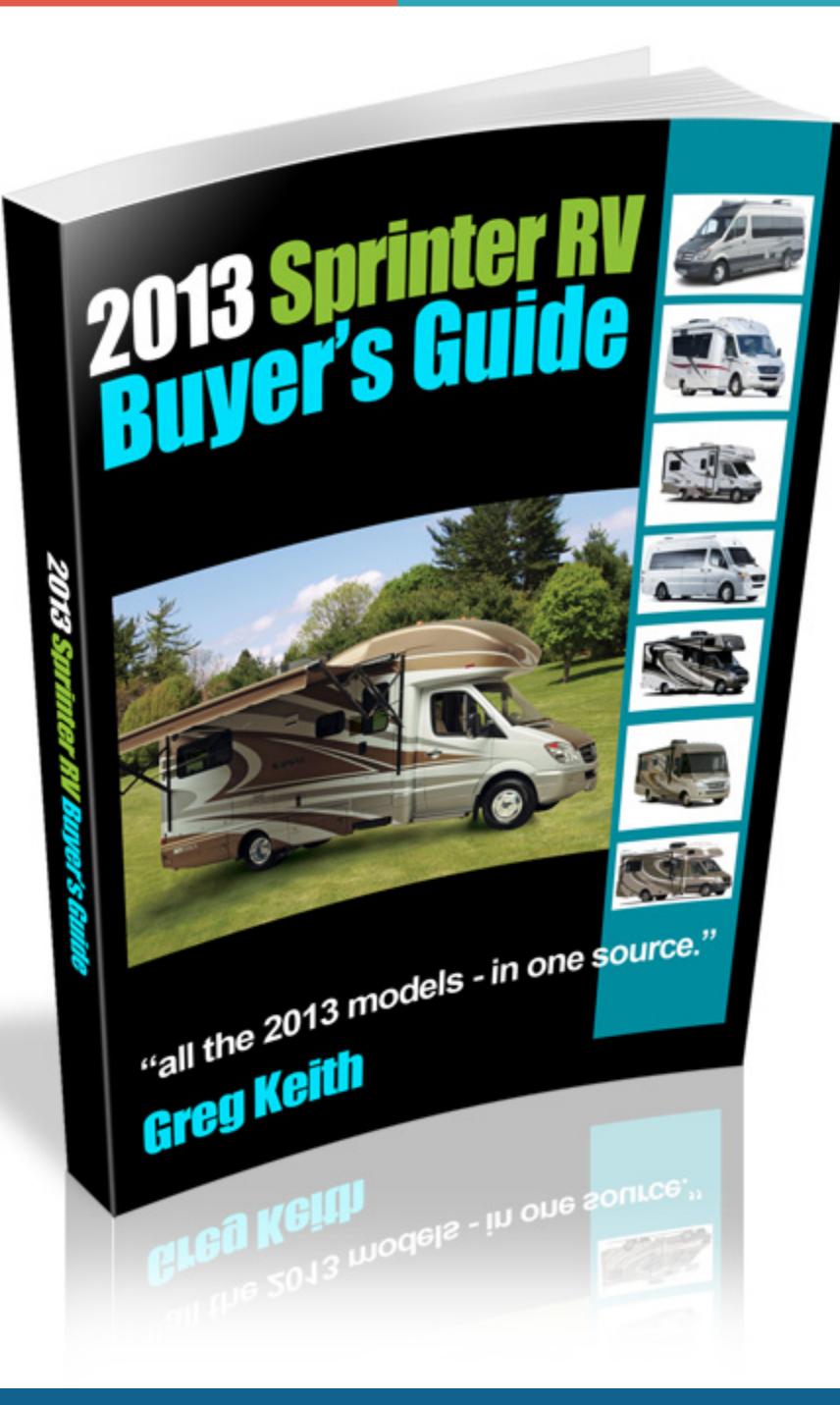




Woods & Hybrids & More!







Why This Is The Best-Performing Landing Page We've Ever Used

- It outperforms a free ebook because a lot of folks are experiencing info overload and don't want something else to read
- It outperforms video lead magnets because the perceived value of video lead magnets has gone down a lot recently due to the proliferation of launches and lack of time
- It outperforms opt-ins for free coaching sessions (greater value does not equal higher conversion rate... what's more valuable than your time?)
- The time to benefit ratio is high



You Can Create One Of These In Minutes

- Loans Of This Year"
- If you're a dentist: "Buyers Guide: The Top 5 Electric Toothbrushes Of This Year (Including The One That I Use)"
- If you're a life coach: "App Guide: The Top 4 iPhone Apps For Increasing Your Productivity (Including The One That I Use Every Day)"
- (Hint: The 3 Best Ones Are Free)"
- (Hint: They All Weigh Less Than 5 Pounds)"

• If you're a real estate agent: "Resource Guide: The Top 5 Safest Credit-Boosting Home

• If you're a marketing agency: "The Top 5 Digital Marketing Tools For Local Businesses

• Fitness experts: "The Only 3 Pieces Of Exercise Equipment You Need In Your Home







"Free Report Reveals . . . The 5 (Dirt Cheap) Tools I Use To Create All My Videos (Including My \$80 HD Video Camera)"

Enter your email address to get this free report

Download The Report

Privacy Policy: We hate SPAM and promise to keep your email address safe.

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Why You Should Create A "Resource Guide Landing Page"

- If you don't yet have a opt-in page up ...
 - » It takes minutes to setup
 - » Doesn't take that much time to create the copy
 - » Converts higher than long form opt-in pages that require someone to read a lot of text and watch a video
 - » Converts higher than anything we've seen
 - » You can create the bribe in less than an hour... with Microsoft word. Save to a PDF



Why You Should Create A "Resource Guide Landing Page"

If you already have a opt-in page . . .
 » I guarantee this will outperform whatever you're doing right now
 » Again, you can set this up in minutes



"We run most of our weekly landing pages on LeadPages now. I freaking love it. I'm using it all the time. The amount of time it saves blows me away and it gets me like 70-80% conversion every week:)"

Results

Marc Quinn



More Nice Words

"Since adopting LeadPages, I have seen a dramatic increase in my opt-ins. One page in particular went from an 8% opt-in conversion to over 30% in days! This has been the most awesome tools in my online business."

-John Chow





"These are giving me 3X to 4X conversions against the one I was using

Can't tell you how grateful I am for the service you've created."

mindvalley hispano

before. A couple of tweaks and my biz will make at least 2X the money I was making.

Juan Martitegui





-Lynne Knowlton

More Results

"I've mostly worked with your LeadBoxes in the past month or so, and I just posted one this week on my blog. It has a 99% optin rate !!!!!!"





Your "Thank You" Page

Page 2:

The Path To Your Thank You Page

mouth, social media, or a link (lucky you)

2. They're one of the few people who find your site interesting, and like it enough to want more

3. They enter their email address and decide to be one of the 10% or so who opts-in

4. And then you send them to a stupid thank you page that ends the conversation immediately



- **1.**Among billions of web pages, someone finds you via SEO, PPC, word of

The Generic Thank You Page:

You're Almost Done - Activate Your Subscription!

You've just been sent an email that contains a confirm link.

In order to activate your subscription, check your email and click on the link in that email. You will not receive your subscription until you click that link to activate it.

If you don't see that email in your inbox shortly, fill out the form again to have another copy of it sent to you.





The Thank You Page has the HOTTEST leads on your entire website!

INSTEAD: Create value for them and continue the relationship with a page like this...

Thanks For Signing Up!

Everything we promised you will be sent to your inbox shortly. While you wait for your materials to arrive via email, we recommend that you sign up for this Thursday's webinar. It's happening at 3PM eastern and will help you rapidly grow a new email list from scratch in 2014



During this FREE webinar, you will learn:



Why only four pages on your website should receive the bulk of your attention, energy, and focus. (If you focus on these four pages, you can ignore almost all the others and still increase



Webinar Details

We're Using Our Thank You Page to Grow Our Webinars Because It's One of Our Biggest Revenue Generators.

Use t For Your Goals.



Bonus: Why Webinars?

done (in terms of event based marketing)

• The majority of Fortune 500 B2B software companies are using webinars to sell their software

Webinars have made us more money than anything we've ever



Webinars Are An All-In One "Magic **Bullet"** For Your Business

• Webinars provide ... >>> High conversion >>> Partnerships » Quick product creation (both free and paid products)



• For your first webinar, you can just do Q&A

- Do one webinar every two weeks
- Do them live, they'll convert better, and you can directly answer people's questions
- This is one of your few opportunities to talk directly with customers in a live setting









"A few weeks ago I held a webinar and the registration page converted at 72%. This was by far the HIGHEST converting landing page I've ever tested. Confession: I didn't design it, and neither did my webmaster! But, I was able to make it in about 3 minutes using LeadPages."





LeadPages Love

"Implemented this strategy right away after I watched the video - since that time every single person that has opted in for their 3 mistakes content creation template has signed up for next week's webinar. Sweet."

-Jeff Herring







Questions?

@TimThePaige

